



Motor



We offer an attractive value proposition that distinguishes us from our competitors and provides customers with multiple benefits for their vehicles and drivers.

Fleets

Corporate accounts with a master policy that covers multiple vehicles, including cars, pickups and/or heavy trucks (applies to accounts with +4 vehicles).



Cars



pickups



heavy trucks

Value Proposition



Protection packages with assistance services:

- Full coverage (combination of Comprehensive and Collision coverage)
- Collision coverage
- Limited coverage
- Liability coverage



Risk prevention model for heavy trucks to enhance claims reduction and prevention strategies, including:

- A GPS (tracking, recovery and telematics) offering
- Driver wellness benefits
 - Eye Care
 - Preventive care with AXA Keralty
- Road safety and defensive driving seminars
- Auto-Risk Diagnosis Portal



AXA Driver Rewards: A program that rewards our customers' loyalty by offering diverse benefits, including vehicle management assistance. Since 2023, these rewards have been included in all of our retail policies.



Underwriting strategies:

- **Traditional (Commercial Fleets, SMEs or Employee)**
 - SMEs (4-200 vehicles)
 - Jumbo (+200 vehicles)



- **Special Plans (New Car Dealerships)**
 - Vehicle stay at the agencies or dealer yards
 - Transfer between agencies or dealer yards

Partnership



A partnership is any form of cooperation with an intermediary to sell either standard or customized insurance products to retail and/or commercial lines. This commercial intermediary may be an Original Equipment Manufacturer (OEM), a car agency/dealership, a bank, or a leasing company.

Individual Car Insurance (Retail)



- Designed for individual cars (with or without commercial activity)
- Insurance for cars, pickups, heavy trucks and motorcycles (750 cc) with different coverage options (full, limited, liability), plus additional coverages such as:
 - Tires and Wheels
 - Medical Expenses
 - Legal Assistance
 - Especial Equipment



- Self-serve quotation experience through our digital car quotation portal.



Discover how AXA can revolutionize your company's car insurance benefits



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